



6 Month Export & local Scottish market Business Developer Internship

DUNBD0211

PLEASE READ CAREFULLY BEFORE CONTINUING.

ESPA or European Student Placement Agency is a recruitment agency whose goal is to find high quality internships for European students and recent graduates in the UK. We work closely with our host companies to ensure the positions provide the candidates with a great experience, both professional and personal.

REQUIREMENTS: ESPA vacancies are open to all EU passport holders able to travel to the UK for an educational work placement, without the need for visa documents. You have to still be a student or have graduated in the last 12 months. Any student who is unsure of their visa situation should check with their university before applying.

BENEFITS: All ESPA's services are **free** for students and alumni. The benefits are:

- 1) Paid Accommodation.
- 2) Paid Utility Bills (electricity, gas, water and council tax) + Internet Access
- 3) Commuter travel to work (accommodation will be found within an acceptable commuting distance from the workplace, if that requires more than a sensible walk then a bus/train ticket will be provided).

This will be sourced and managed on your behalf by ESPA. **These benefits have an approximate value of 700€-1000€ per month (depending on location).**

There is no salary over and above the benefits offered, unless specifically stated.

To know more, please visit: www.espauk.com

The Host Company

This company is a multinational food company specialising in the production of quality beef, pork and lamb products.

Their desire to create better food naturally is the driving force behind everything they do and their integrated business model adopts the principles of quality, integrity and customer satisfaction.

Role

The Business developer role encompasses all commercial functions required to expand this company's market in Scotland. Within a friendly environment, the intern will be considered as a real sales person acting in support to the Sales Manager and General Manager.

Duration

6 months

Location

Elgin is lovely historical Scottish city in the middle of a stunning area. Many outdoor activities are offered.

Languages

Good written and spoken English (B2/C1)

Start date

January 2016.

Tasks

- Develop Scottish market – developing established customers, researching new clients, Sales Agents
- Promote marketing initiatives
- Liaise with internal colleagues and agents
- Answering incoming customer care and sales export calls
- Order processing (received via fax, letter, and email)
- Price quoting for projects
- Working closely with the Senior Managers in scheduling deliveries and transportation
- Arranging necessary documentation for orders
- Undertaking sales analysis – working on market trends
- Responsibility for utilising technology
- Marketing – PR and Brochure Development

Personal Skills

- Good customer service & commercial development skills
- Excellent communication & interpersonal skills, proactive & outgoing
- Good organisational skills & attention to detail
- Export / Customer Services or Sales experience desirable
- IT Literate - Word, Excel, PowerPoint, Adobe Acrobat Professional, Outlook

How to apply

STEP 1) Please, register with us at <http://www.espauk.com/students/register-with-us>

STEP 2) Please, send an email to madeline@espauk.com with the reference code **DUNBD0211** attaching your CV as a pdf file. A cover letter is always helpful.

Are you eligible?

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